

AT&T Integrated Solutions

Simplify your digital transformation

Challenges in transforming your network

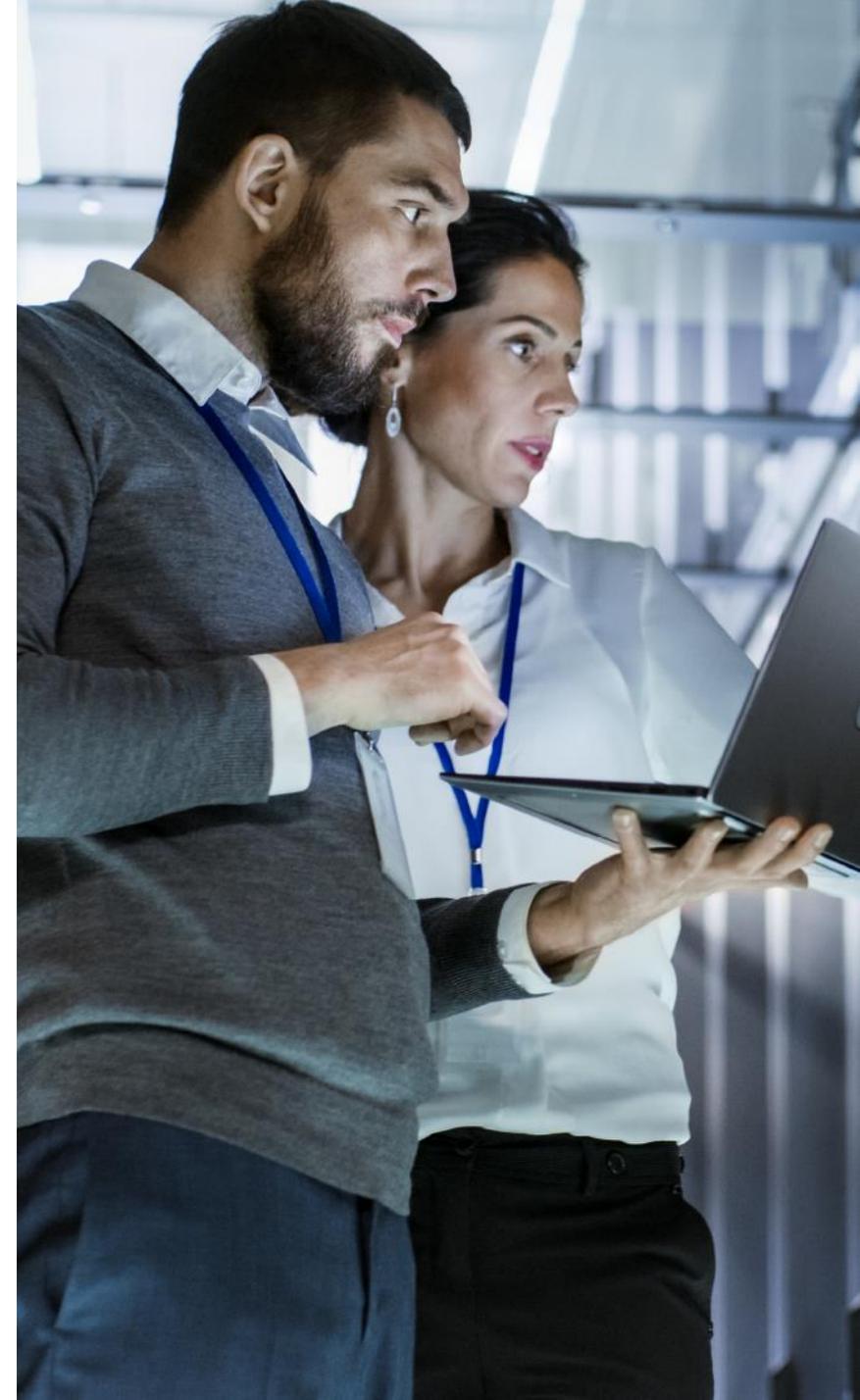
- Infrastructure needs have become increasingly sophisticated due to the convergence of emerging technologies and global expansion
- Customers often have limited resources and in-house expertise to keep up with the pace of technology
- Dealing with multiple suppliers can be complex, time-consuming, and frustrating
- With multiple vendors and tech options, customers often feel overwhelmed with choices and relationship management



What if one provider could integrate your entire digital ecosystem?

AT&T Integrated Solutions

- Single point of contact with experts designing custom end-to-end solutions
- Supplementing the AT&T leading network services portfolio while integrating technologies, equipment and services from other service providers, platform providers, and carriers
- Utilizing AT&T supplier agreements and invested assets for competitive value and differentiation
- Providing everything from professional services to purchasing and installing customer premise equipment (CPE)



Get one comprehensive solution tailored to your needs

- **Customer-centric** approach to integrated network solutions across various platforms – voice, data, IP, cloud, SDN, mobility, video, etc.
- **Cost-effective**, vendor-neutral CPE solutions that help meet customer requirements and integrate with their network and applications
- **Strong relationships** with over 400 industry providers
- **Global reach** with resources in 24 countries, the ability to conduct business in 12 languages



Our approach to AT&T Integrated Solutions

 Time to market

 Expanded features

 Scalability

 Global AT&T footprint

 Central management

 User experience

Custom

Flexible

Strategic

Global

 CAPEX >  OPEX

 Predictable costs

 Lower TCO

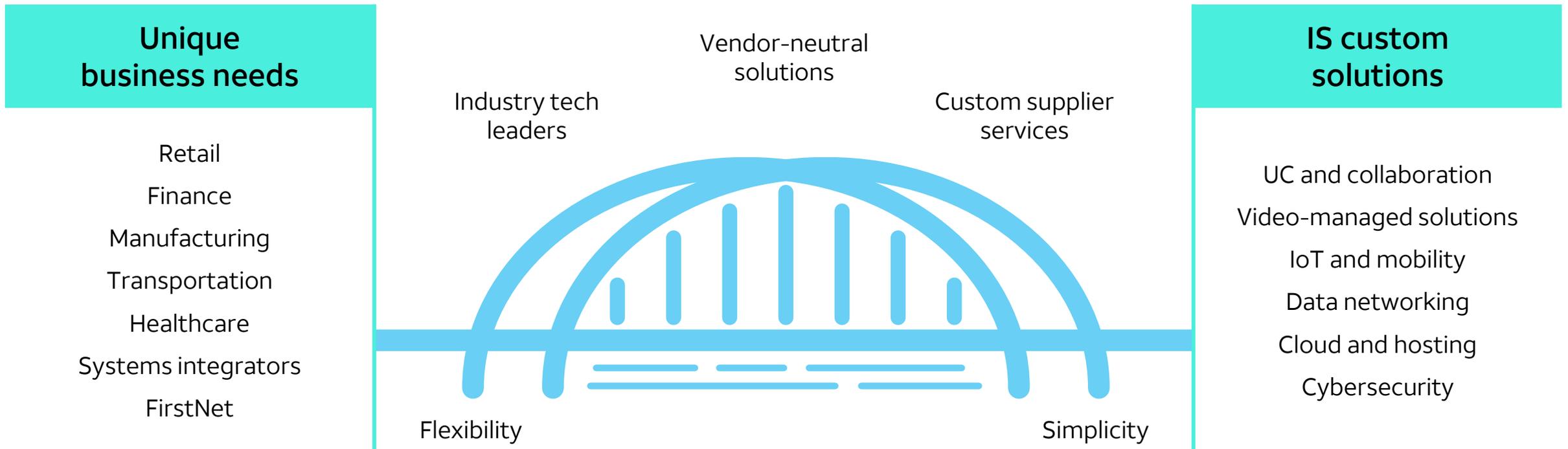
 Mitigate risk – security and business continuity

 Access deep bench of ecosystem suppliers

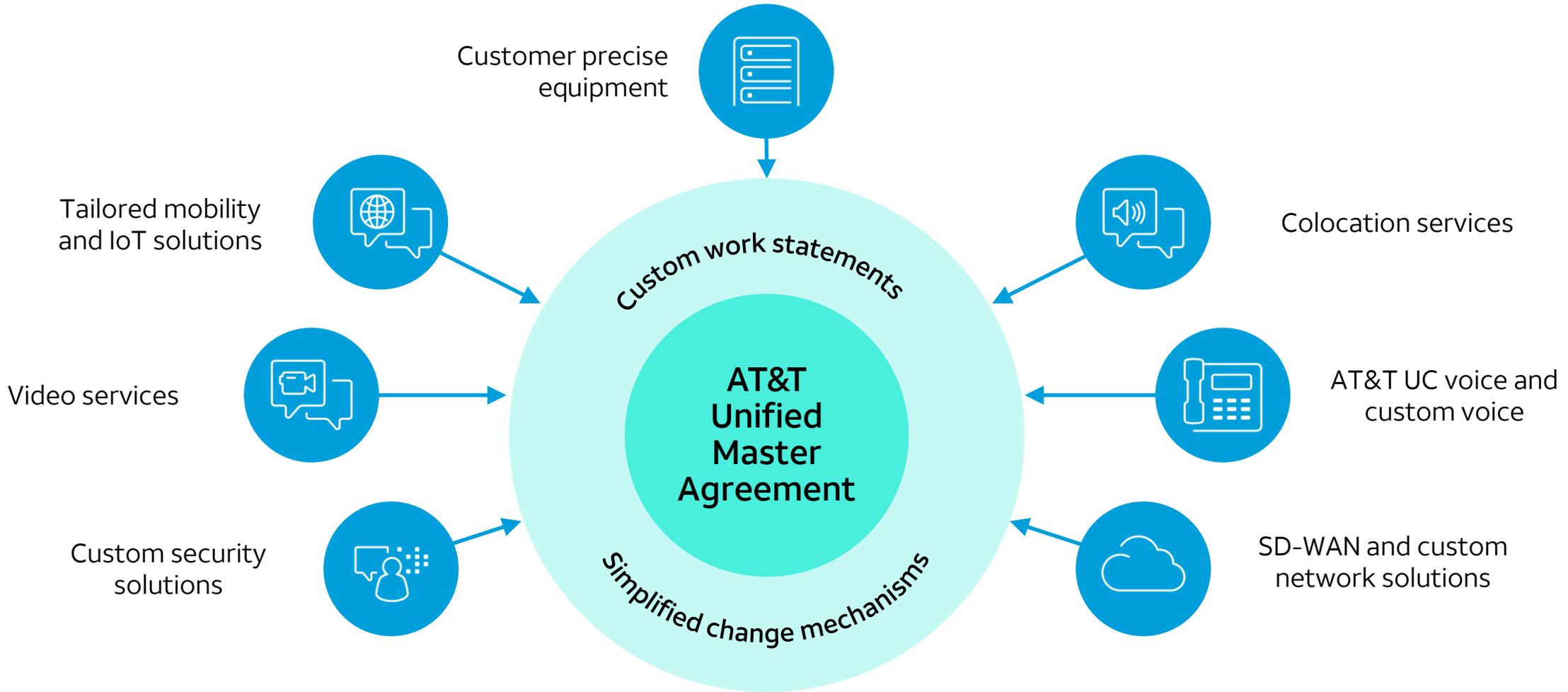
 Industry insights & best practices

Accelerating your transformation with AT&T Integrated Solutions

Bridging customer needs and custom solutions

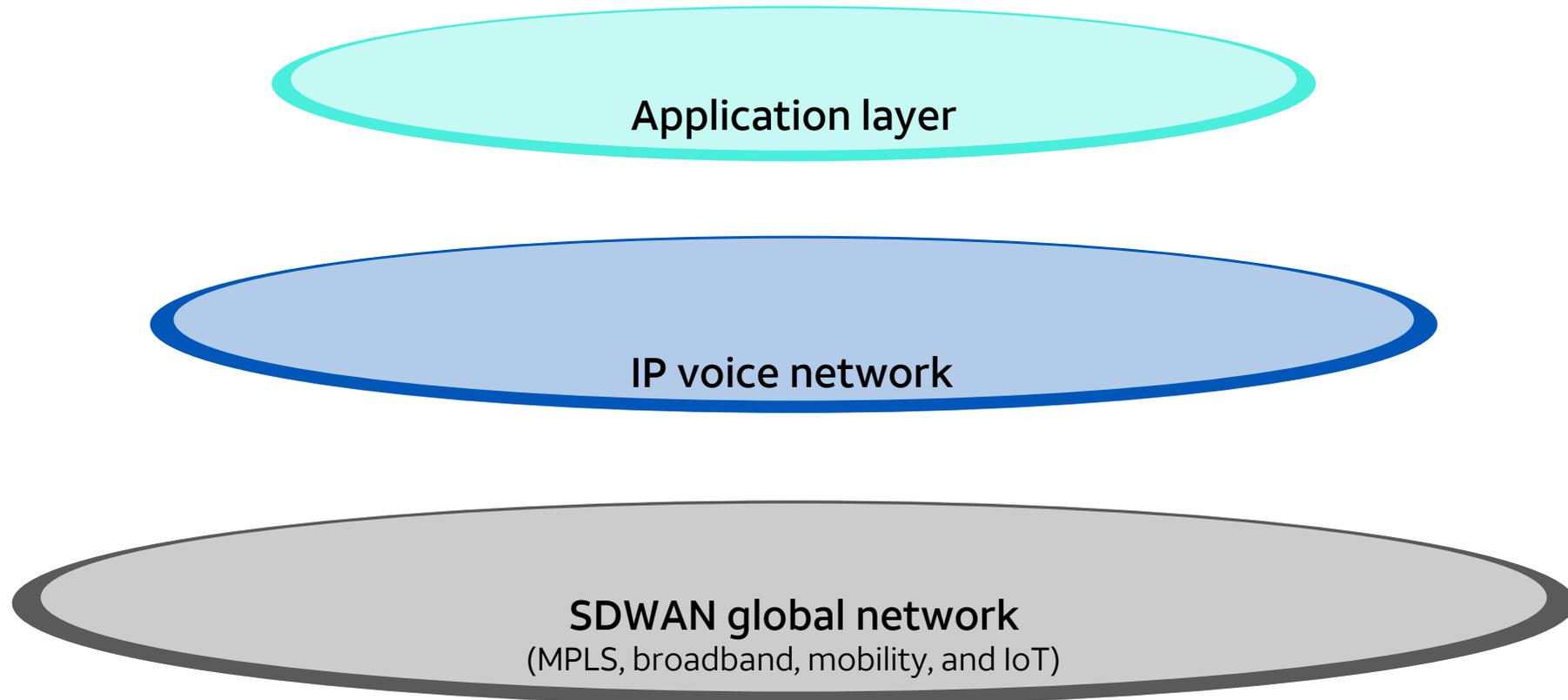


AT&T Integrated Solutions – aligning various technologies within a single agreement



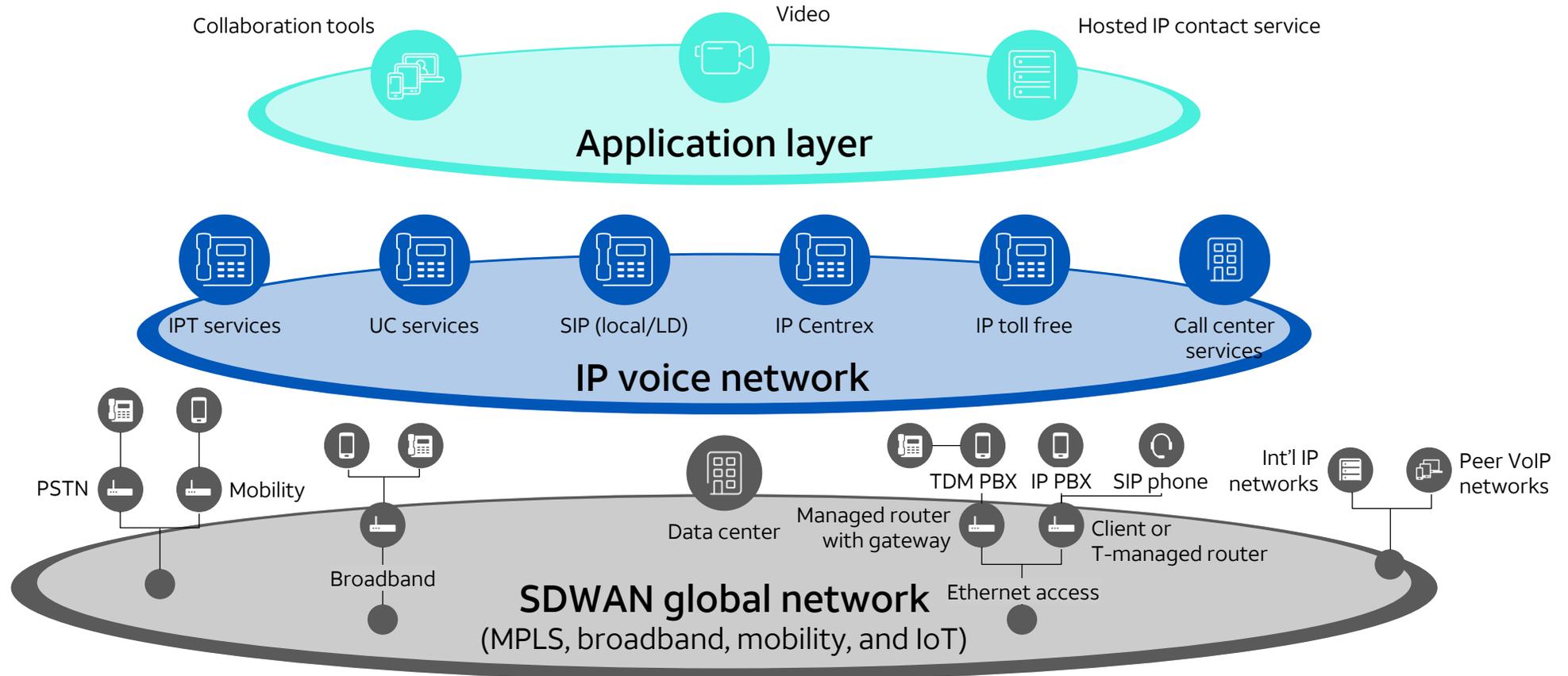
AT&T Integrated Solutions is your general contractor

We can build custom solutions within all layers of your network



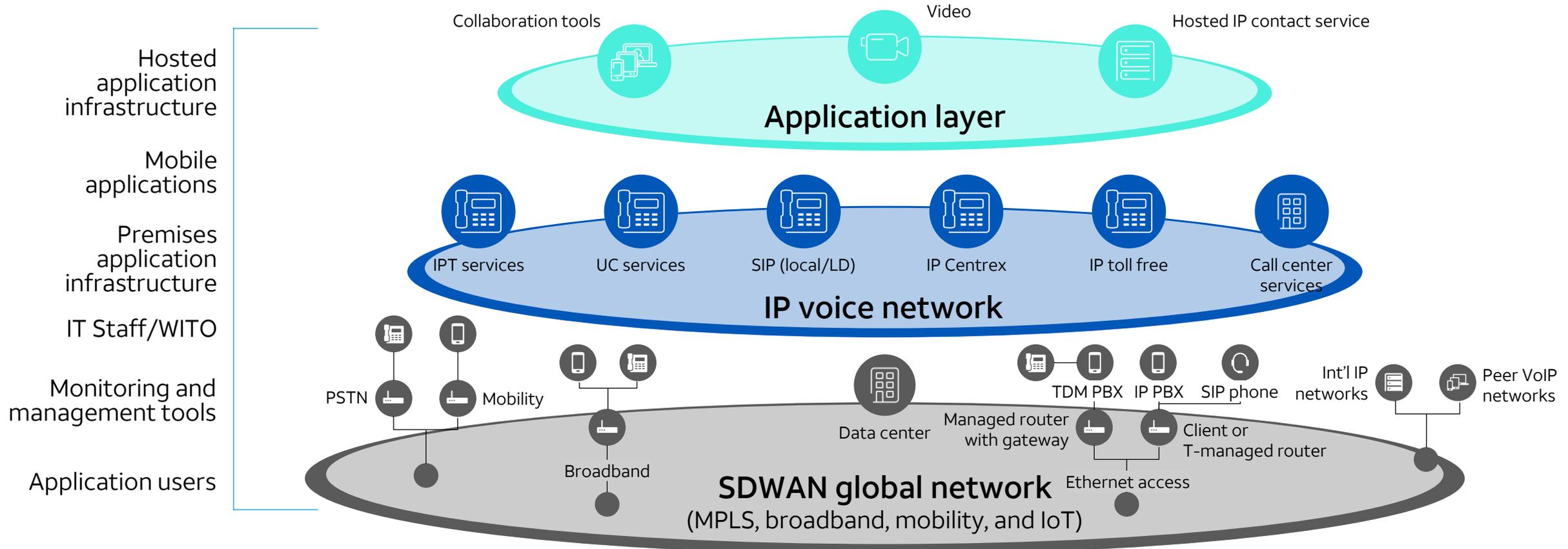
AT&T Integrated Solutions is your general contractor

Solutions are inclusive of all devices and gear from edge to edge



AT&T Integrated Solutions is your general contractor

Unifying your diverse digital components into one customized, managed, integrated solution



AT&T Integrated Solutions solutions pillars

 <p>Enterprise Networking</p>	 <p>UC and Collaboration</p>	 <p>Video-Managed Services</p>	 <p>Cybersecurity</p>	 <p>IoT and Mobility</p>	 <p>Cloud and Hosting</p>
<ul style="list-style-type: none"> SD-WAN OTT Total access orchestration (TAO) SD-LAN Network aggregation Core route and switch Multi-carrier solutions WAN acceleration WiFi Structured cabling 	<ul style="list-style-type: none"> Unified communications Contact center Collaboration Hosted voice service Managed session border controllers Managed IPT, WITO Integrated UC and SD-WAN 	<ul style="list-style-type: none"> Managed video conferencing Audio-visual integrated video rooms Streaming-recording video on demand Retail video analytics Digital signage, video walls, kiosks White-glove concierge services 	<ul style="list-style-type: none"> Managed security services Web security Managed SSL Correlated log mgmt. services Cloud, network, premises-based firewalls 	<ul style="list-style-type: none"> Wireless WAN IoT asset tracking and mgmt. LTE/xG backup, satellite Global mobility management Mobility as a service Mobile security Telecom expense mgmt. 	<ul style="list-style-type: none"> Colocation Private cloud Remote backup as a service Disaster recovery as a service Data center infrastructure

Globally available across all solutions



AT&T Integrated Solutions ecosystem

Enterprise Networking	UC and Collaboration	Video Managed Services	Cybersecurity	IoT and Mobility	Cloud and Hosting
Aruba Cisco Ciena EMC Juniper NetApp Palo Alto Riverbed Ruckus SilverPeak Velocloud Versa	128 Technology Audiocodes Avaya Broadsoft Box Cisco inContact Mitel Poly Ribbon RingCentral Zoom	Appspace AVI SPL Bluejeans Cineplex Cisco Four Winds Interactive IBM IDSolutions Jubilant Miscrosoft Poly Qumu Stratacache	Check Point Ciena Cisco Digital Hands Forescout Fortinet Juniper Palo Alto Proofpoint Security On Demand Skycure Symantec Zscaler	802 Secure CalAmp Cradlepoint CTI Dataremote Fleetmode Honeywell Orbcomm Sierra Wireless Temeda WNC Xirgo	Avaya Cisco Coresite Corus 360 Digital Realty Evoque Equinix Fortinet Juniper Mitel NetApp Nexustek QTS Sungard Symantec Vxchange

Services expertise: staging, kitting, deployment, project management, logistics, management and monitoring, staff augmentation

Why Integrated Solutions with AT&T?



An experienced global integrator

- Industry-leading technologies and managed solutions
- 400+ industry supplier relationships
- Tested, proven, and scalable solutions deployed across 1000s of locations in over 140 countries
- A global team with backgrounds in all forms of technology sales, equipment sales and systems integration



Solutions tailored to your needs

- Tailoring projects to your specific business objectives
- Customized, vendor-neutral solutions
- Virtually efficient integration from your network core across your digital technologies
- Solutions that build on and complement your existing platforms



Flexibility and convenience

- A single contract
- Flexible payment/cost structure
- Taking care of ALL your business needs in one place



AT&T Business