

Trusted Advisors:

Protect & Grow Your Business with MetTel

We understand how important it is to protect and grow your revenue. Partner with MetTel, a leading communications solutions provider with nearly 3 decades of success in the Channel, and provide your customers with best-in-class, tailored, fully managed solutions that offer significant cost savings.

Why Work With MetTel

- **Best-in-Class Products:** A broad portfolio of vetted solutions to address any need and designed to help transition your customers to emerging technologies without disrupting existing services.
- **Support You Can Count On:** 24/7/365 US-based support keeping you and your customers always covered.
- **Customized Approach:** Our team of experts partner with you every step of the way so you can be confident your customer is getting the right solution tailored to their specific needs that offers the best value for their money.
- **Fast Implementation:** Rapid sale-to-install timelines, reducing your time to wait on commissions.
- **Staying Power:** Our average customer tenure is 9.5 years meaning your book of business maintains stability over time.
- **Growth Potential:** The majority of our customers are multi-threaded and expand their services with us over time as their needs evolve, further growing your revenue potential.

Featured Solutions



POTS Transformation

Upgrade legacy copper lines with ease

- Businesses relying upon copper lines for safety-critical systems for security, fire safety, communications and more face increased costs and decreased service.
- Upgrade to MetTel's industry-leading solution with the broadest compatibility with legacy safety and telecom systems and backed by our smart network for continuity.



Mobility

Simplify Mobile Device Management with added Flexibility

- In an increasingly mobile world, IT resources struggle for bandwidth.
- MetTel Mobile Device as a Service (MDaaS) alleviates multiple Vendor Management, Kitting and Dispatch, Maintenance & Repair, Security, Connectivity, and Device Lifecycle Management.
- Nationwide, carrier-neutral coverage with pooled cross carrier access powered by MetTel Single SIM.



Starlink

Provide Managed Connectivity from Anywhere

- MetTel is an Authorized Reseller of Starlink high-speed satellite broadband for Enterprise and Government.
- Our inventory of Starlink products makes deployment easy with installation support, financing, and ongoing management, plus industry exclusive dashboards you can't get anywhere else.

STARLINK | Authorized Reseller

Customer Success Stories



POTS Transformation

National Federal Agency

- Large-scale deployment across 17,000 USPS sites.
- Converted existing legacy POTS to MetTel PIAB at a much lower cost without needing to replace their existing equipment.
- Rapid installation reaching up to 270+ deployments/day, 5,000+ deployments per month.



Mobility

Leading Home Health Care Organization

- Customer struggled to manage nearly 20,000 mobile lines across multiple carriers.
- MetTel streamlined management and provided significant cost savings while also providing services to store, repair, and maintain devices.



Starlink

Quick Serve Nation-wide Retailer

- After a series of tornadoes, the customer worked with MetTel to deploy Starlink and kept their operation running.
- Enabled them to be the only store open in the neighborhood to aid their community.

To discuss how MetTel can help grow your business, please contact:
channel@mettel.net

About MetTel

MetTel is a global communications solutions provider for businesses and government agencies. We design and deploy tailored connectivity and networking solutions for voice, data, mobility, and IoT by leveraging our global private network and the industry's broadest portfolio of innovative technology.



For more info, contact your MetTel agent or visit [mettel.net](https://www.mettel.net).
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