

A phone system to boost sales productivity and visibility

CRM · Sales Automation

Aircall is the phone system for modern business. Connect Aircall with HubSpot to boost sales productivity and close deals faster. Sales reps save time with automatic call logging and quick access to Contact and Deal pages. Managers benefit from complete call activity data visible within HubSpot's Reports Dashboard.

Why Aircall?



Personalise your conversations

See more context behind every inbound call. Aircall pulls in HubSpot information about the caller, including their Contact and associated Deal information. Get a 360° view of your prospect even before you pick up the phone.

October 2020

Call Oct 22, 2020 at 11:18 AM EDT

Missed call on Ryley Goldner - Call back +14159348736

Outcome	Type	Duration
No answer	First outreach	0:00

No owner to (+1 (347) 705-1346)

Comment (1)

Aircall left a comment Oct 22, 2020 at 1:38 PM EDT
Ryley needs to call back Cecilia this week



Turbocharge rep productivity

Click-to-dial any contact number in HubSpot to start a call immediately. Better yet, load a list of contacts from HubSpot into the Power Dialer and make calls in rapid succession.



The most popular phone solution among HubSpot customers.

Incoming Call...

Customer Support

Olivia Davis
+1 415 934 8736
Outdoor Adventures

Caller Insights

See Olivia Davis page >

Company	Outdoor Adventures
Email address	olivia@adventures.com
Owner	-
Last contacted	Nov 3 2020

Olivia Davis - Q4 2020 Deal >



Save time and eliminate data entry

Log all your calls automatically on Contact, Company, and Deal records. Call records include call recording, call notes, tags, and call duration data. Admins can define the call outcome to log for each type of call activity.

Powerdialer Session

Ringing...

Louis Dum (Direct)

Leo Garcia
+ 1 312 635 4829
Stratton Oakmont
View details

Aircall

3 numbers have been added to your queue!

You can find your queue on the Activity Tab of your Aircall Phone app.

Need help?

TRUSTED BY HUBSPOT CUSTOMERS GLOBALLY

Revolut

sendcloud

cargo.one

proxyclick

Instant setup. Powerful integrations. Proven quality.

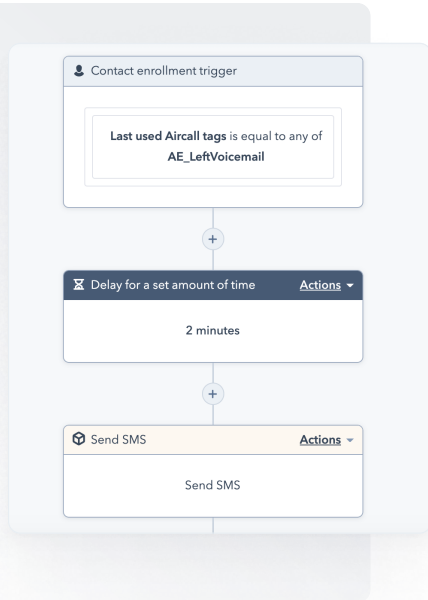
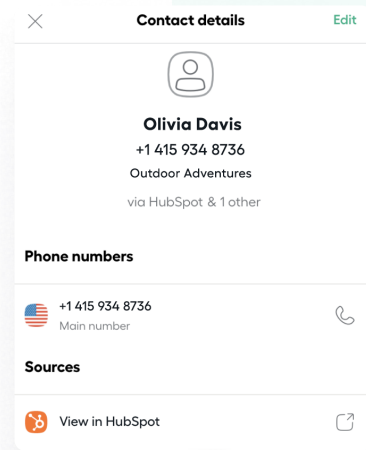
aircall.io

Why Aircall?



⚡ Keep your address book up to date

Create your contacts once in HubSpot, and they will automatically sync over to your Aircall contacts list (after a call has been connected).



⚙️ Keep the conversation going

Trigger automated workflows using custom Contact properties created by Aircall. Automate post-call processes like email follow-ups or trigger actions through other connected tools like your SMS tool.

🕒 Track your team's KPIs within HubSpot

Call reports are available within HubSpot for tracking call metrics alongside other team metrics. Visualize performance across your whole team and between sales reps.



Features

- Instant numbers in 100+ countries
- Business hours scheduling
- Phone tree/IVR routing
- Team-based queuing
- Call recording
- Call commenting and tagging
- Cold and warm transfer
- Live call listening & whispering
- Transfer to users, teams, external numbers
- Live Feed, activity and productivity reporting
- Click-to-dial & PowerDialer
- Advanced API and webhooks

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