



The current global health circumstances related to Covid-19 mean that teams are currently adapting their work routines and trying to move forward in a measured and clearheaded way - this applies even more to sales and customer-focused teams.

The challenge for sales team is to still hit their targets during the lockdown, whereas support teams are trying to maintain their standards of customer support while working from home. We at Aircall are facing the same situation as you do, we are all in the same hoat

Hence, we thought sharing a **list of tools and <u>Aircall features</u>** our sales and support teams are using to make their **remote work-life easier**

- 1. Productivity & reporting: Enhance your productivity by increasing the number of calls made/received with Aircall. Managers also have access to live data and analytics on the call activity to monitor the team and individual performance.
- 2. Task Management: With Intercom's messaging app you can stay in touch with you customers. This application also seamlessly integrated with

Aircall. When it comes to using a shared interface for tasks, Trello is the solution you are looking for.

3. Communication: Slack's communication is well-suited to remote communication management. If you are looking for a flexible phone solution for support & sales team, <u>Aircall</u> can be set-up within minutes. Managers can continue to coach their team with features like call whispering and recording which also makes the onboarding of new team members easier.

Are you going remote? We are here to help. Try Aircall one month for free and increase the collaboration of your remote teams - and seamlessly work towards your goals.

All the best.

The Aircall Team

P.S.: More advice around remote work can be found on our blog.

Try For Free Here!