

## BENEFICIAL RELATIONSHIPS

“We could not build a data center of the same class, timeframe and reliability. As our cloud business and customer base grows, it is hard to predict what the growth pattern will be. That’s why we decided not to be in the data center infrastructure business when it came to expanding our cloud computing solutions.”

– Logicalis

# NEW JERSEY DATA CENTER (NJE-1)

## COLOCATE WITH CONFIDENCE.

### PROVEN TRACK RECORD. 30+ YEARS OF COLOCATION EXCELLENCE.

Founded in 1951, Iron Mountain is a global leader in storage and information management services. We serve 230,000+ customers (including 95% of the Fortune 1000) in 53 countries from 1,400+ facilities comprising 85 million square feet. Iron Mountain has offered reliable, secure and compliant colocation services since our first wholesale data center customer deployed in the 1980’s.

### THREE REASONS TO CHOOSE IRON MOUNTAIN NJE-1



#### COMPLIANCE

Mitigate regulatory risk with the industry’s most comprehensive compliance program.



#### SCALABILITY

Scale as you grow. NJE-1 offers short and long-term capacity with 830,000 SF and 48 MW of power.



#### MODULES

Modules provide flexibility, privacy, high-density up to 30 kw/rack, and energy efficiency with 1.2 PUE.



#### LOCATION

Part of a 40-acre Iron Mountain campus, NJE-1 is located 30 miles southwest of New York City and minutes from regional network hubs.



#### FACILITY

NJE-1 is an 830,000 SF/48 MW purpose-built data center with a range of services and Uptime Tier III-certified design for documented reliability.



#### USE CASES

- Hybrid IT - colocation
- Local production IT
- Local/Regional BCDR
- Regulated IT hosting
- Consolidation, migration



“THEY BUILT OUR DATA CENTER SUITE AND CONFIGURED THE OFFICE SPACE TO OUR EXACT NEEDS. THE TEAM WAS WILLING TO PROVIDE WHATEVER WE NEEDED – THEY TRULY WENT ABOVE AND BEYOND.”



### WHOLESALE & RETAIL COLOCATION OPTIONS

Whether you are an enterprise with multiple facilities across the U.S. or a growing company looking to protect a few critical cabinets, NJE-1 provides a diverse offering of cabinets, cages, suites and data center modules.



### BUILT TO PROTECT ENTERPRISE, REGULATED

NJE-1 security features include a guarded campus entrance, 3-factor access controls, fully background-checked officers/employees and numerous others. We can also handle special customer requests for added protection.



### THE TOOLS TO MAKE OUR DATA CENTER, YOURS

Less than 4% of customers hire in-market data center support. Why? Iron Mountain makes remote data center management easy with on-demand resources and remote hands services procured by the hour or month.

## QUICK REFERENCE GUIDE FOR IRON MOUNTAIN NJE-1

CAMPUS	NJE-1 DATA CENTER	HYBRID IT PLATFORM	COMPLIANCE
40 acres	830,000 SF	Carrier, cloud-neutral	SOC 2 Type II, SOC 1 Type II
Iron Mountain owned	48 MW	15 on-net carriers	SOC 3*
Middlesex County	Multiple infrastructure designs	Connectivity to regional hubs	ISO 27001, 50001*
Edison, NJ	Concurrently maintainable	Add Iron Cloud services	HIPAA*
Location: 30 miles SW of NYC	Highly secure campus	Metro access to AWS®, Azure®	PCI-DSS Level 1*
Facility type: purpose-built	PUE as low as 1.2	Diverse meet-me rooms	FISMA High/ NIST 800-53*
Utility: PSE&G	Offices, conf rooms, break room	Diverse fiber points of entry	Uptime Tier III Design

There are many data center choices.

There is only one Iron Mountain.

#### PROVEN TRACK RECORD

- Est. 1951: 65+ years of operational excellence
- 30+ years of colocation excellence

#### BENEFICIAL RELATIONSHIPS

- 230,000+ customers
- 95% of Fortune 1000
- 100+ Federal Agencies

#### HYBRID IT PLATFORM

- Easy access to 100's of carriers, cloud providers
- Colocation, Iron Cloud, backup, DR, & migration on one contract

#### PREDICTABLE RESULTS

- Services that work, budgets/standards kept, timelines met
- Culture of accountability & integrity

#### THE SAFE CHOICE

- Comprehensive compliance support
- Stable financials, publicly traded
- Easy to “sell” to internal stakeholders



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