



Together has no limits

May 2017



We are Altice

We believe Altice is creating the path to the world we all dream of.

We deliver the **convergence** of **technology** and **content** to our customers through the extensive deployment of fiber and state of the art mobile broadband. We are continuously innovating the **customer experience** and delivering the most **innovative products and services**.

Altice enables millions of people to live out their passions by providing original content, high-quality and compelling **TV shows**, and international, national and local **news channels**. We deliver live broadcast premium **sports events** and enable millions of customers to enjoy the most well-known **media and entertainment**.

We connect customers to brands through **cutting-edge digital advertising**.

We nourish a global ambition, enriched with our local strengths and identities.

Convergence is our path to give access to **emotions** to everyone.

All committed to developing together a world of opportunities with an ever-growing, powerful global network.

Together has no limits.



Activities

Telecom

Pioneering 5G and fiber developments, we are continuously making investment, deployment and service quality a priority. Our objective is to ensure that very high speed broadband is rolled out as quickly and efficiently as possible to guarantee the best speeds for our customers. We are improving network quality, upgrading and building out very high speed communications networks with Altice Technical Services.

Media & Content

Offering the best content anytime, anywhere. Altice invests into key media and content to enrich its services through premium content offerings based on four main themes: News, Press, Sports and Entertainment. Our objective is to become a key player in the field of original production with the launch of Altice Studios. Altice also relies on Altice Channel Factory to gather its capabilities in the field of linear or delinearised TV channel production.

Advertising & Data

Connecting customers to brands through cutting-edge digital advertising. Altice is able to offer a truly unique value proposition, data-driven, measurable and multiscreen, to brands and agencies on the one hand and the media industry, programmers and distributors on the other.

Key Figures

Telecom



Media & content



Advertising & Data



Turnover

23.5 billion
euros in 2016

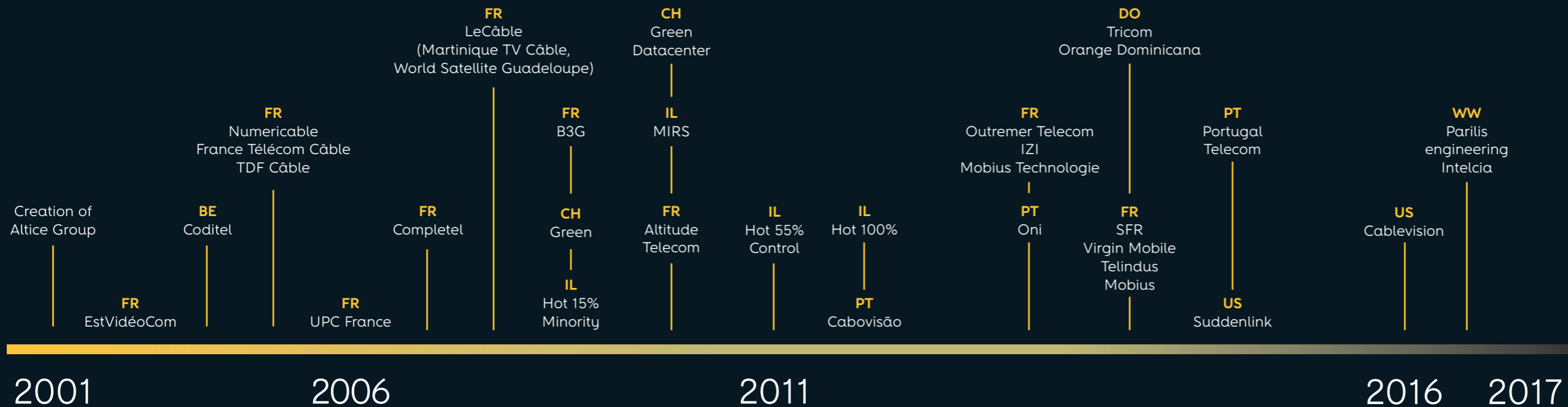
Customers

more than 50 million

Investments

4 billion
euros in 2017

Key dates



Telecom
TV, Internet, fixed and mobile services very high speed based services and mobile telephony services



Media & Content
TV channels, press, production of original content



Advertising & Data
Data analytics, targeted publicity

- FR: France
- BE: Belgium
- CH: Switzerland
- IL: Israel
- PT: Portugal
- DO: Dominican Republic
- US: United States
- WW: Worldwide

* Under regulatory approval

A path to convergence

in the consumer market

New dynamics are changing the industry. Complementarity between media and telecoms is now becoming a reality.

- Telecom operators are able to differentiate themselves and become highly attractive with premium content.
- The media benefit from the power of the telecom distribution and are able to accelerate their digital development.
- Data is a strategic asset for telecom and media, offering targeted content and advertising.

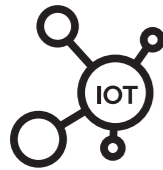


A path to convergence

in the business market

In an era of digital transformation, businesses are not only in need of telecom solutions (such as fixed, mobile, voice and data) but also of high end services.

Altice offers advanced cloud, security and IoT solutions.



unified communications



datacenter & cloud



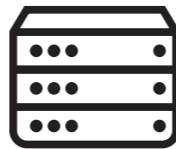
the internet of things



customer relations



security



business network
(lan / wifi)

fixed connectivity, mobile, video, convergence

FIBER

3G

very high speed
network

4G

4G+



Altice USA

Altice USA is one of the largest broadband communications and video services providers in the United States.

Altice USA delivers innovative, customer-centric products and solutions that connect and unlock the limitless potential of its more than 4.9 million residential and business customers across 21 states. We deliver broadband, pay television, telephony services, Wi-Fi hotspot access, proprietary content and advertising services, bringing everything to our customers' fingertips anytime, anywhere. To meet our customers' needs, we also provide international news, and hyper-local news created specifically for the communities we serve in the New York area.

As a technology-driven organization, we believe that continued investment in innovation, network and service enables us to meet our consumers' current and evolving needs, enhance the customer experience, and deliver the best services and highest value to our customers.

8.2 billion euros of turnover (2016)

4.9 million total customers (Q1 2017)

4 million broadband B2C customers (Q1 2017)

more than 360 000 B2B customers (Q1 2017)

operating in 21 states

10 local traffic and weather channels

Altice France

SFR Group, a subsidiary of Altice N.V, is a leading operator in telecoms and media in France with a strategy based on convergence between access and content.

First operator to launch convergence in France, SFR Group aims to offer its customers the best consumer experience with any content, anytime, anywhere, on any device.

SFR Group is not only the second largest telecom operator in France with the first fiber network and prime positions in all market segments, but also a leading media group present in press, news, sport and entertainment.

11 billion euros of turnover (2016)

1st news channel in France - BFMTV

1st sports fan's radio - RMC

14.6 million mobile B2C customers (Q1 2017)

6.1 million households subscribing to high speed internet (Q1 2017)

190 000 business customers

1st fiber network in France

88% of population covered in 4G/4G+ (Q1 2017)

and more than **90%** by the end of 2017



Altice Portugal

PT Portugal, a subsidiary of Altice N.V, is a leading telecommunications and multimedia operator based in Portugal. The company's activities extend across all telecommunications segments: fixed line, mobile, multimedia, data and business solutions. It is a client oriented company, committed to providing high quality products and superior services, focused on investment in infrastructure (Fiber and 4G), innovation and services/content.

PT Portugal has a strong tradition of leadership in the market, and aims to contribute to the development and competitiveness of the digital economy of the country.

2.3 billion euros of turnover (2016)

93% of the population covered by 4G (Q1 2017)

3.2 million homes passed (Q1 2017). The country will be completely fiber ready in 2020

more than **4.8 million** fixed RGU's (Q1 2017)

7.7 million mobile customers (Q1 2017) out of a 10.3 million population

n°1 in multiplay with 40% of the market share

Altice Israel

HOT, a subsidiary of Altice N.V, is a leading communications group in Israel, that offers customers a great variety of communication services over its advanced HFC cable network, including multi-channel television via HOT Telecommunication Systems Ltd, and fast Internet infrastructure and advanced landline telephone services via its subsidiary HOT Telecom LP. Since 2012, the group also provides mobile telephone services via the subsidiary HOT Mobile Ltd. and ISP services via HOT Net Internet Services Ltd.

0.95 billion euros of turnover (2016)

nearly **1 million** households and businesses subscribing to high speed internet (Q1 2017)

nearly **1.5 million** mobile customers (Q1 2017) out of a 10 million total population

n°1 The most powerful very high speed internet network in the country - average of 75 Mbps per customer (Q1 2017)

An unmatched TV offering with more than **180 channels**

leading operator in terms of creation, with the production of dozens of original TV series every year



Altice Dominican Republic

Altice Dominican Republic, a subsidiary of Altice N.V, is a leading national telecommunications and entertainment company, delivering residential and business mobile and fixed services to more than 4.8 million customers at national level.

Altice Dominican Republic is committed to providing high-quality products, best client experience and superior service to keep customers connected and loyal to our brands.

0.72 billion euros of turnover (2016)

4.3 million residential customers (Q1 2017)

476 000 business lines (Q1 2017)

all 32 provinces in the country covered by the Altice network (mobile, voice and data)

more than 500 000 homes and commercial premises fiber ready

We are **Altice**



altice.

We are altice.

Creators. Builders. Dreamers.

We are creating a path where ideas, emotions, experience emerge at an unparalleled speed.

We are building a world that is fluid, seamless, where experience feels as natural and intuitive as thoughts.

A world born out of a restless entrepreneurial spirit.

We are fearlessly reinventing the future. Every day. Building a powerful, expansive network and creating vivid, entertaining content. Turning the promise of convergence into a reality. Redefining what is possible.

Our commitment is to deliver a unique experience to our customers – consumers, enterprises, advertisers – everywhere, anytime.

We are relentless. We are fierce optimists. With a boundless spirit fueled by the knowledge that everything is possible.

Driven by a philosophy captured in one simple, provocative thought: we always challenge ourselves.

We move quickly. Act decisively. And question everything.

Together has no limits.

Together
Dedicated
Brave
Disruptive
Quick
To deliver excellence
to customers