# XSi – Independent IT Maintenance

For Networking Hardware



## More Money in Your Budget:

Save significantly, reductions averaging 60+% are typical



## Independent Hardware Maintenance:

Enhanced service options for eligible IT networking assets



#### No-Risk Service Assessment:

Together, we'll discover what service and cost problems can be solved



# Original Equipment Manufacturers Supported

#### **Networking Products Supported**

Which assets are eligible for XSi independent support? XSi provides an easy-to-deploy Network Hardware Assessment to identify assets which are past/approaching key milestone dates (EoSW, EoL or EoS).

- Cisco
- Junipe
- Piverher
- Extreme
- F5 Networks
- Brocade
- Click Here for a complete list of supported products.

#### XSi Cisco Lifecycle & Asset Assurance

Directly addresses the entitlement risk created by Cisco Smart Licensing and provides the guidance necessary to further improve resiliency and ongoing, proactive SMARTnet cost containment.

- Creates per-asset logic for hardware support vendor selection
- Designs a compliant sparing model, then takes over the ITAM burden & logistics,
- Provides ongoing milestone data alerts for per-asset ability to move to XSi maintenance
- Provides ticketing service, and independent support for all eligible assets
- Click Here to learn more

#### XSi

Ph: 770-740-0040 (US) Ph: +1-770-824-3453 (International) www.xsnet.com



#### 100% Entitlement Compliance:

Optional guidance/support to ensure compliance



## High Quality Standards:

ISO9001:2015 Certified, SAE AS5553 compliant and Gartner recognized

#### **About Us**

With guidance from XSi technical experts, and a formal asset assessment, a collaborative process helps identify networking hardware that can be moved to lower-cost, independent maintenance from XSi. Additionally, XSi also offers 100% entitlement compliance, designed self-sparing models, inventory management with forward stocking locations, IMAC/SmartHands and secure ITAD services for current network maintenance clients.

### **Hardware Service Features & Options**

- No Forced Tech Refresh: Maintenance for End-of-Support, End-of-Software-Maintenance or End-of-Life hardware
- Focused on Quality/Security: Multiple certifications to ensure highest standards and controls
- Ready in Advance: Robust parts-sparing model with proven logistics and 600+ forward stocking locations
- 24x7x365 Techs: TAC (Technical Assistance Center) team of CCIE- and CCNA-certified experts
- Ongoing & Proactive: Lifecycle Management guidance from Configuration Management Database (CMDB)
- Compliance: First to offer service ensuring 100% Cisco entitlement compliance, while reducing SMARTnet costs
- Flexible Guidance: Self-sparing models can be designed/simplified to further reduce SMARTnet costs

## **XSi Credibility**











#### Certifications

XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is ISO9001:2015 Certified
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- DOD 5220.22-M Wiping Standard
- GSA Schedule 70 SIN 132-12 valid through 9/3/2022
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance. Be sure to check out XSi Cisco Lifecycle & Asset Assurance!

#### XSi Clients Include





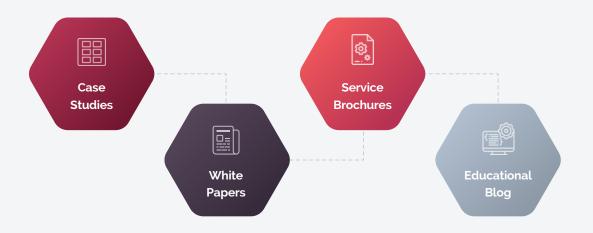








### Helpful XSi Resources





Follow XSi at LinkedIn



Read Gartner's latest "Market Guide for Data **Center & Network Third-Party** Maintenance" within our latest Announcements Newsletter