# expedient

## Qualifying Questions:
# Infrastructure as a Service (IaaS)/Cloud

▸ **Has the performance of your enterprise applications decreased since moving to the cloud?**
Mission-critical production applications that are not cloud-native are dependent upon underlying hardware for speed, resilience, and availability. In most cases, operating these non-cloud native applications on hyperscale clouds (such as AWS or Azure) will require provisioning double the resources to establish the same level of performance delivered by an enterprise cloud with hardware redundancy like Expedient's. Consuming infrastructure as a service (IaaS) from Expedient increases the likelihood of the most efficient use of resources, while enabling the flexibility necessary to maintain high levels of performance that result in positive client experiences.

▸ **Have you found hyperscale cloud options to be cost-prohibitive?**
Cost models can vary widely between cloud service providers (CSPs) and often include hidden fees for storage and data ingress/egress. The complex and dynamic pricing models of hyperscale CSPs become particularly risky from a cost perspective when legacy applications that are not cloud-native are migrated to the hyperscale cloud. These cost concerns can be allayed by the predictable pricing and performance provided by Expedient's cloud solutions.

▸ **Has the performance of your enterprise applications decreased since moving to the cloud?**
Application Performance: Mission-critical production applications that are not cloud-native are dependent upon underlying hardware for speed, resilience, and availability. In most cases, operating these non-cloud native applications on hyperscale clouds (such as AWS or Azure) will require provisioning double the resources to establish the same level of performance delivered by an enterprise cloud with hardware redundancy like Expedient's. Consuming infrastructure as a service (IaaS) from Expedient increases the likelihood of the most efficient use of resources, while enabling the flexibility necessary to maintain high levels of performance that result in positive client experiences.

▸ **Are you struggling to accurately forecast monthly spend related to cloud services?**
Many hyperscale providers charge for one-way network traffic. Since existing (legacy) applications were never written with network traffic control in mind, organizations find that they burn through their telecom spend much faster than predicted when applications that aren't cloud-native are hosted in the cloud. As an infrastructure as a service (IaaS) provider, Expedient enables its clients to consume only the cloud and data center services that they need and does not charge "hidden fees" for network traffic between cloud environments.

▸ **Do your applications require hardware redundancy and/or hybrid IT operating models?**
Enterprise applications such as enterprise resource management (ERP) systems, customer relationship management (CRM) systems, financial accounting systems, and employee collaboration tools like Microsoft Exchange and SharePoint demand high performance and complete availability to function efficiently. Expedient facilitates both high performance and availability for its clients with its enterprise-grade bimodal infrastructure as a service (IaaS) solutions supported by complementary managed services and 24/7/365 expert support.

▶ **Is your DevOps team demanding new tools and IT infrastructure for application development?**
In the continuous quest for sustainable competitive advantage, businesses in every industry are turning to DevOps teams to develop web-based products and services that create unique value for customers. Faced with this growing business need, DevOps teams are demanding new development tools and environments from corporate IT. As these needs arise quickly and are often outside of traditional budget parameters, it can be a struggle for corporate IT to meet DevOps' demands in a timeframe that is aligns with business goals. This common scenario typically leads to "shadow IT," a practice where DevOps will go out and procure the necessary development tools outside of the established corporate structure. Expedient helps its clients solve these DevOps challenges quickly by providing cutting-edge technologies, development tools and expert advice as a service.