CONTRACTING

Case
Study

Contracting Company Saves
Millions on Mobility

With Solve(X), Leading U.S. General Contractor Rescues Over $1.25M In Wireless Expenses

The Challenge

Management Across Multiple Locations

The client is a leading General Contractor with a dozen offices nationwide and over 3,500 wireless devices deployed across AT&T and Verizon. The multicarrier bills challenged the limited IT staff's ability to optimize costs and procurement/tracking of all mobile assets. Internal reporting was a manual process which involved pulling data from individual provider portals and the procurement process for new devices varied by provider. There was no comprehensive asset inventory system or way to verify devices in service.

Mobile Complexity

Manual Workflows

Excessive Spending

X GOEXCEED

The Solution

Implementing Strategic Switches

GoExceed's initial data analysis determined that a majority of devices were not on correct plans. The changing nature of the customer's business resulted in erratic usage patterns. GoExceed's custom algorithms were able to not only initially reset all plans, but continually reviewed and adjusted plans as needed. In the first month we were able to lower the average cost per line by $25, for an average monthly savings of $85,000. Our team also compiled a comprehensive inventory of all mobile assets for which the customer was being billed. Each device was mapped back to specific employee names and departments. This allowed the customer to identify devices associated with people that were no longer employees and eliminate the costs associated with duplicate services.

Solutions Offered:

(Solve(X) Platform)   (Inventory Control)   (Contract Negotiation)   (Lifecycle Services)

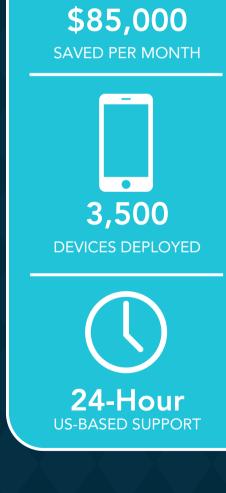X GOEXCEED

The Result

Centralized Reporting & Recovered Funds

GoExceed implemented and validated an average of $85,000 in monthly savings, streamlined the Wireless Device Procurement Process, and negotiated the customer's existing contracts from each wireless carrier. This was accomplished without service disruptions or carrier changes. Solve(X) established centralized management, reporting, and procurement across all the client's carriers.

$85,000
SAVED PER MONTH

3,500
DEVICES DEPLOYED

24-Hour
US-BASED SUPPORT

GOEXCEED

UNLOCK DATA EMPOWER DECISIONS

About GoExceed

GoExceed, founded in 2001 in Elmhurst, Illinois, is a market leader in data management automation software, with a focus on mobility solutions. Our clients achieve significant cost savings, ranging from 20% to 40% annually, by employing our cutting-edge, AI-powered solution, Solve(X), and without changing carriers and contracts. But our value proposition goes beyond simple cost savings, as we also help clients automate their IT processes and fully leverage their existing enterprise software.

Ready to take control of your mobility operations?

Schedule Demo Now

Click Here to Streamline your mobility & Reduce spend.

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