MANUFACTURING

Case Study

Food Manufacturing Company Saves $204,000 Annually

Streamlining Complexity:
How a Leading Manufacturer
Gained Control of 3,200+ Devices

The Challenge

Fragmented Systems Leads to Rising Costs

With over 3,200 devices on Verizon and no dedicated mobility management resource, this leading food equipment manufacturer found itself overwhelmed by complexity, rising costs, and inefficient manual processes. The absence of centralized oversight led to a fragmented support model, making it nearly impossible to track usage, optimize contracts, or enforce consistent policies across the organization. As IT and finance teams struggled to control spend and support a growing mobile workforce, the lack of visibility and automation created operational bottlenecks that directly impacted efficiency and the bottom line.
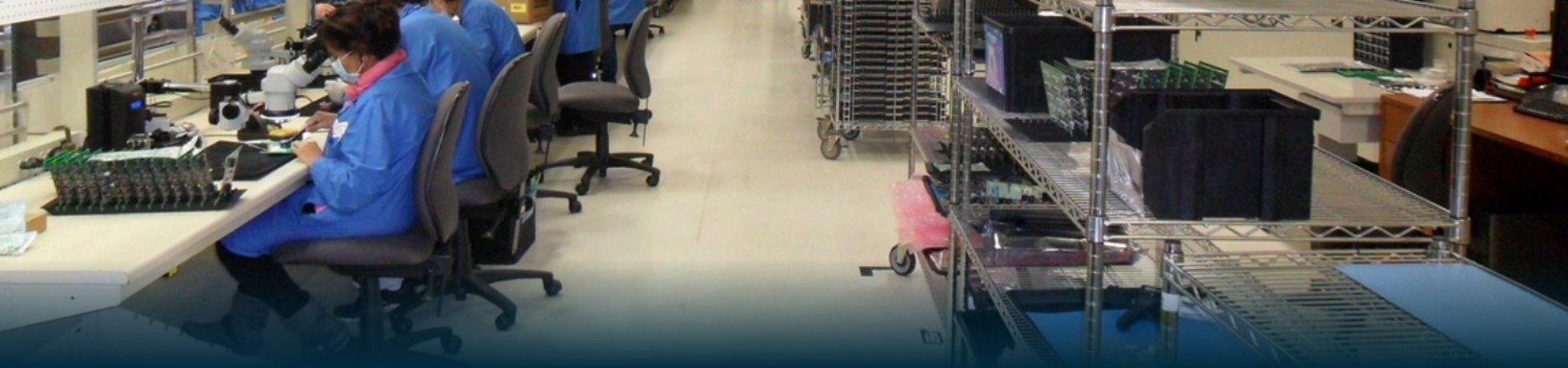
Mobile Complexity

Manual Workflows

Rising Costs

GOEXCEED

The Solution

From Fragmented to Fully Managed

To regain control and drive efficiency, the manufacturer partnered with GoExceed to implement a centralized mobility management solution. Leveraging GoExceed's Solve(X) platform, the organization automated reporting, auditing, and service requests, eliminating manual workloads and streamlining internal processes. With expert support, carrier contract negotiations were optimized, ensuring cost-effective plans across all 3,200+ devices. The result was a scalable, data-driven mobility environment that empowered IT and finance teams with real-time visibility, proactive insights, and sustainable cost controls.

Solutions Offered:

(Solve(X) Platform)   (Inventory Control)   (Contract Negotiation)   (Lifecycle Services)

GOEXCEED

The Result

Streamlined Processes Delivered Real Savings

By implementing GoExceed's centralized mobility management solution, the manufacturer unlocked over $17,000 in monthly savings and significantly improved operational efficiency. With over 80% of mobility tasks automated, the team reclaimed 60+ labor hours each month, reducing manual workload and costly errors. Real-time visibility into usage, spend, and inventory enabled smarter, faster decisions. What was once a fragmented process is now a streamlined, scalable mobility environment built for long-term savings and control.

$17,000
SAVED PER MONTH

60+
LABOR HOURS SAVED PER MONTH

80%
WORKFLOW AUTOMATION ACHIEVED

GOEXCEED

UNLOCK DATA EMPOWER DECISIONS

About GoExceed

GoExceed, founded in 2001 in Elmhurst, Illinois, is a market leader in data management automation software, with a focus on mobility solutions. Our clients achieve significant cost savings, ranging from 20% to 40% annually, by employing our cutting-edge, AI-powered solution, Solve(X), and without changing carriers and contracts. But our value proposition goes beyond simple cost savings, as we also help clients automate their IT processes and fully leverage their existing enterprise software.

Ready to take control of your mobility operations?

Schedule Demo Now

Click Here to Streamline your Mobility & Reduce spend.

GOEXCEED

CASE STUDY

Food Manufacturing Company Saves $204,000 Annually by Gaining Control of 3,200+ devices.

GOEXCEED