



TRUCKING

# Case Study

Trucking Company Saves  
\$140,000+

How a Trucking Company Automated  
Manual Mobile Management & Saved  
Thousands



# The Challenge

## Manual Tracking Burden Leads to Frequent Data Overages

The extensive wireless infrastructure of this client presented a substantial challenge to their internal IT resources. With a network encompassing **over 4,800 lines**, An unsustainable demand was placed on their drivers to monitor data usage for 2,800+ routers, driving frequent data overages and **unnecessary carrier expenses ranging from \$30,000 to \$40,000 per month**. The client also encountered significant challenges in effectively managing their devices across **3 wireless carriers**, necessitating a custom solution capable of identifying and mitigating cost-draining elements, streamlining operations, and ensuring uninterrupted connectivity for their entire network.



Mobile  
Complexity



Manual  
Workflows



\$30-40,000  
Unnecessary  
Expenses



GOEXCEED





# The Solution

## Cost Optimization & Mobile Management

After analyzing the client's mobility landscape, we identified and **eliminated 500+ zero-usage lines**, achieving substantial monthly savings. GoExceed then directed its attention to the company's truck-based routers and recognized consistent data overages, which Solve(X) combatted by switching these lines to suitable data plans. As a result, this company enjoyed **ongoing cost optimizations and an enhanced communications infrastructure** that alleviates their drivers from manually managing routers. The company now enjoys the freedom to re-allocate resources to other critical initiatives.



### Solutions Offered:

Solve(X) Platform

Inventory Control

Contract Negotiation

Lifecycle Services



# The Result

## Streamlined Operations in an AI-Powered Platform

GoExceed played a pivotal role in assisting the client with equipment and plan management, significantly enhancing visibility and creating space for further development. Solve(X)s AI-Powered reporting platform streamlined the company's operational efficiency by providing **continuous insight into data usage**, making it easy to identify device users and monitor real-time data consumption. Solve(X) combines mobile data from the company's three different carriers into a single, accessible portal and automatically adjusts plans based on each device's unique data needs. By taking over the burden of manual management tasks, GoExceed helped the client **retrieve significant time and resources** that were previously used up by mundane mobility tasks. As a result, **over \$140,000 in IT spending was rescued**, enabling the company to allocate more resources into the strategic efforts that drive growth and give them a competitive edge in the trucking industry.



**\$40,000**

SAVED PER MONTH



**500+**

ZERO-USE DEVICES  
IDENTIFIED



**24-Hour**

US-BASED SUPPORT



# UNLOCK DATA EMPOWER DECISIONS

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## About GoExceed

GoExceed, founded in 2001 in Elmhurst, Illinois, is a market leader in data management automation software, with a focus on mobility solutions. Our clients achieve significant cost savings, ranging from 20% to 40% annually, by employing our cutting-edge, AI-powered solution, Solve(X), and without changing carriers and contracts. But our value proposition goes beyond simple cost savings, as we also help clients automate their IT processes and fully leverage their existing enterprise software.

Ready to **take control** of  
your mobility operations?

**Schedule  
Demo Now**

Click Here to Streamline your  
mobility & Reduce spend.

