



**Vodafone Business
Channel Partners**



Vodafone Business

275+

Points of presence

80+

Capacity on subsea
Cable Systems

132

Countries with Direct
Internet Access

74

Countries with
IP-VPN service

73

Countries with Fixed
Wireless Service

340M+

Fixed & Mobile
customers

205M+

Connected IoT
devices

2B+

Voice over IP
minutes per month

1M+

Km of
terrestrial fibre

20%

Worldwide Internet
traffic = 12 Tbps

92K

Employees
globally

200

4G & 5G
countries

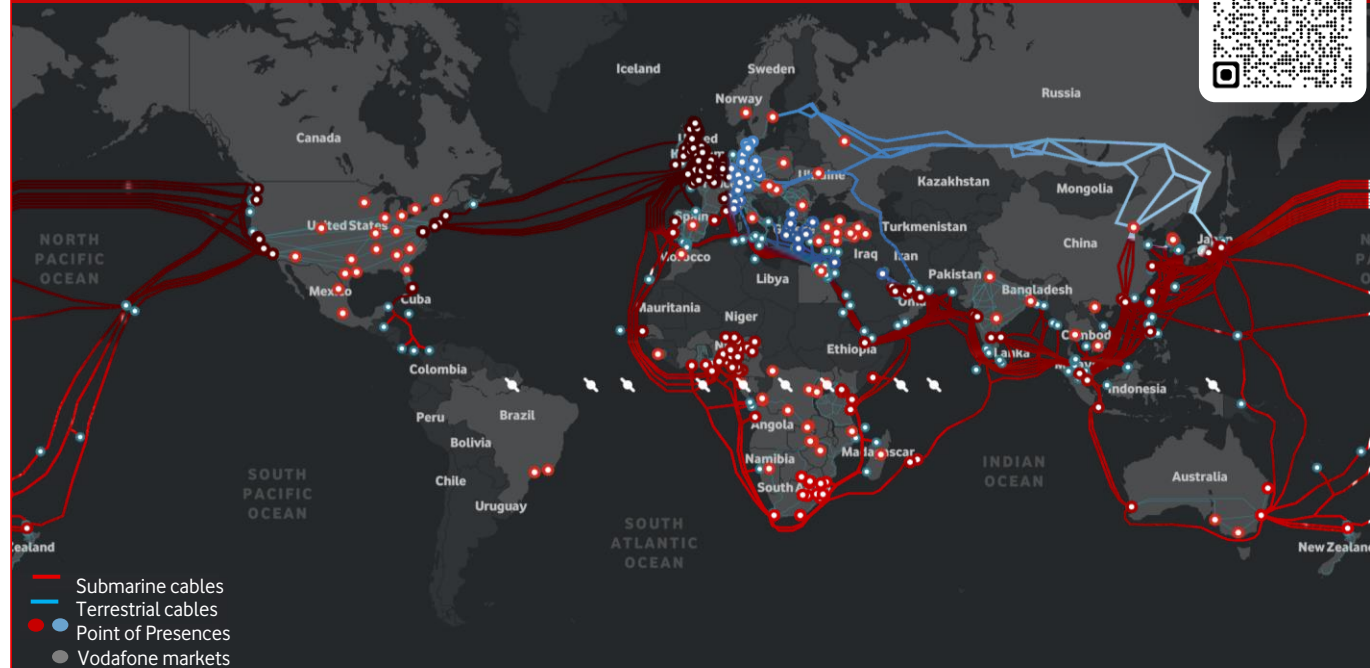
4.7M

Businesses
trust us

1400+

Multinational
enterprises

Global Connectivity and Infrastructure



Vodafone Business has the right set of technologies and solutions to help global enterprises thrive in a hyperconnected world

- SD-Networking (SD-WAN, SD-LAN, SD-Branch)
- Secure Access Service Edge (SASE)
- Internet
- MPLS
- Managed and professional services

- Tariffs (voice, data, roaming)
- Device as a service (Device Lifecycle Management, managed devices and laptops)

- Managed IoT connectivity (cellular, LPWA, satellite)

- Global SIP

...and many more products & services across various portfolios



Fixed connectivity



Mobile connectivity, services & devices



IoT connectivity



Unified Communications



Managed & Professional Services



Cloud services, Edge Computing & industrial 4G and 5G networks



Security



Messaging & identity



Why Vodafone Business?

We serve global customers uniquely to help them drive their digital transformations



Global Reach and Local Expertise

Our extensive global footprint and cutting-edge platforms empower our partners and customers to achieve success.

Our team of international specialists understands the intricacies of local markets, simplifying global operations.



Flexible Capabilities

We support our customers' technology needs E2E, by working with you across ideation, solution design, delivery and commercial management.

We provide flexible contracting and billing options and manage regulatory and tax complexities across regions for global companies from a single point of contact.



A broad portfolio of products and services

We deliver simple, off-the-shelf services that are easy for Partners to sell and connect international U.S. companies to parts of Vodafone's global network, along with proactive service improvements or bespoke service innovations.

We ensure seamless service integration for our partners and customers.

Vodafone Business validated in the market

Leader

Gartner IoT Magic Quadrant

10th Year
in a Row

Gartner

Leader

Gartner Global Wan Magic Quadrant

6th Year
in a Row

Gartner

Leader

Gartner Mobile Private Networks Magic Quadrant (2024)

1st Year
Released

Gartner

Leader

IDC MarketScape Worldwide UCaaS Service Providers Vendor Assessment (2024)

IDC

Leader

IDC MarketScape for managed SD-WAN/SASE services (2023)

IDC

Leader

Forrester Wave Zero Trust Edge Service Providers (2024)

FORRESTER

Leader

Market Leader in Communications Service Provider IoT Peer Benchmarking Report

TRANSFORMA⁷
INSIGHTS

Leading

Kaleido Intelligence High-Flyer in eSIM & CMP Vendor Hub (2024)

Kaleido Intelligence

Leading

Kaleido Intelligence Champion in Private Network Vendor Hub report (2024)

Kaleido Intelligence

Leader

Leader in GlobalData Global Enterprise Mobility Services (2022, 2023)

GlobalData.

Company of the Year Award

European Managed SD-WAN Industry (2024)

FROST &
SULLIVAN

Top 1%

We are in the top 1% of companies scored by ESG rating platform worldwide

Platinum Status

ecovadis





vodafone
business

Together we can