altafiber business

Partner Program

Our Mission

altafiber's Partner Program fosters an ecosystem of altafiber and our partners providing world-class technology services to our customers.

Our Core Product: Fiber

- ✓ Fioptics Internet is Cincinnati's fastest, most reliable fiber internet
- ✓ Faster upload and download speeds up to 2 Gig, with symmetrical speeds available
- ✓ 99.999% reliability with future-proof fiber technology
- ✓ Upgrade to Fioptics Advanced for 5-hour rapid repair, premium technical support, Fioptics Care and a free wireless gateway





Additional Products

- ✓ Standard Phone and SIP Trunking
- Metro Ethernet and Dedicated Internet Access
- ✓ Wavelength Services

Our Locations

altafiber primarily services Cincinnati, Northern Kentucky, and Hawaii.

We also have longstanding partners around the country and are expanding our fiber footprint into Midwest cities, like Dublin and Akron.

Why partner with us?



Narrowed Focus

We provide reliable fiber internet service with the highest density of assets in our locations.



Local Support

Our employees live and volunteer in your community. We refer our customers to you, just as you refer altafiber to yours.



Trusted Experts

altafiber has over 150 years of technology experience with a dedicated Partner Team to provide channel expertise.



Growth and Innovation

altafiber embraces innovation and technology trends as we continue to expand our fiber footprint.

Commission	1x Net New MRR and Residuals
	Contact your Strategic Channel Manager for details
Support	Dedicated Channel Management Team
	24x7 Technical Support
	Pre-Sales Consulting for all Products and Services
Sales and Marketing	Partner Logo and Co-Marketing
	Sales Tools and Collateral
	Networking Events
	Newsletter with Campaigns and Promotions

Visit altafiber.com/business/partner-channel to get started.



elevate your business